



## **PAUL J. VERSAGE**

Principal – Sage Associates, Inc. (2002-Present)

### **EDUCATION**

1985 Arizona State University, *Bachelor of Science, Fulton School of Engineering - Construction Management*

### **PROFESSIONAL LICENSURE**

Qualifying Party (1988-1992) - Arizona Class B General Contractor License  
Qualifying Party (1988-1992) - Arizona Class A Engineering Contractor License  
Qualifying Party (1988-1992) - California C-1 General Contractor License  
Qualifying Party (1988-1992) - Nevada General Contractor License

### **BACKGROUND**

Mr. Versage has over thirty years of experience in the construction industry, providing services as a general contractor, Construction Manager, Owner's Representative, and consultant. Over the years, he has progressed from field engineer to Principal of Sage Associates. Over the years, Mr. Versage has extensive experience in project management, estimating, scheduling, claims analysis, and defaulted contract completion.

Mr. Versage has a sound knowledge of standard trade practices and customs for both general contractors and trade subcontractors, having worked extensively in all the Southwestern States, California, and Puerto Rico on the following types of projects:

- Office
- Parking
- Schools
- Site Utilities
- Hospitals
- Earthquake Remediation
- Restaurants
- Water Treatment Plants
- Residential
- Fuel
- Retail
- Pump

As a member of Sage Associates, Mr. Versage is actively involved in Surety matters, construction investigations, claims analyses, and litigation support for a variety of residential, commercial, and engineering projects. His role typically includes defect investigation and analysis, evaluation of contractor/subcontractor performances, contract evaluations, project cost analysis, preparation of cost to complete/repair estimates, affirmative claims preparation, and contract completion methodology. He is especially adept at rapid assessment and evaluation of troubled projects, quickly assessing exposure and formulating solutions to meet

all parties' obligations while minimizing risk. His project management experience, as well as estimating and scheduling skills, provides the necessary tools to "jump into the fray" and lead the parties to resolution.

Mr. Versage has also provided expert testimony and is qualified to render opinions on a wide variety of construction matters. Deposition and litigation experience as follows:

### **Deposition History**

- *North Face v. Cities Edge Architects*
- *Wespac v. Elk Pass LLC*
- *Payne Fence v. Candelaria*
- *Technica v. Carolina Casualty*
- *Lafarge Southwest v. S&S Construction*
- *Conwest v. Joe E. Woods*
- *R&O v. Hawk Electric*
- *Canyon State Electric v. Joe E. Woods*
- *Select Development v. Employers Mutual*
- *Meadow valley Contractors v. Town of Springerville*
- *Kamal v. Safeco*
- *Conwest v. Batten & Shaw*
- *Davenport v. Butler Builders*
- *Unique v. Skolnick*

### **Binding Arbitration Testimony**

- *Kamal v. Safeco* – Circa Summer 2010
- *Conwest v. Batten & Shaw* – CV 2006- 258-
- *Davenport v. Butler Builders* - Circa September 2012
- *Safeco v. Hanover* – Circa Summer 2012
- *Dawn Electric v. Linthicum* – CV2007- 012845

### **Testimony at Trial**

- *Unique v. Skolnick* - CV 2007-051215

### **Publications**

- Western States Surety Conference 2011 - *Project Scheduling 101 - Honey To Do List*
- Pearlman Surety Conference 2017- *Information Negligently Supplied for the Guidance of Others*